

**RESOLUTION 2014-057**

**A RESOLUTION AUTHORIZING THE VERNON HILLS POLICE DEPARTMENT  
TO PURCHASE SOFTWARE LICENSING, SERVICES, AND HARDWARE  
FOR NEW WORLD SYSTEMS FOR THE PURPOSE OF UPGRADING  
THE COMMUNICATION CENTER AND DISPATCH SERVICES PARTNERS**

Whereas, the Village of Vernon Hills has entered into agreements with the Villages of Libertyville and Lincolnshire to provide dispatch services, and

Whereas, the Vernon Hills Police Department operates a suite of software programs from New World Systems to provide those services, and

Whereas, that suite of programs is dependant on certain technologies that are being sunsetted, and to ensure continued operations, upgrades to the licensed software needs to be performed, and

Whereas, New World Systems, Microsoft, and VMware are the sole providers of the software and licensing needed to upgrade the New World System platform, and certain hardware is required for the proper operation of the software, and

Whereas, quotes were solicited from three Village approved vendors to supply the Microsoft and VMware software and required hardware.

**NOW THEREFORE, BE IT RESOLVED BY THE VILLAGE PRESIDENT AND BOARD OF TRUSTEES OF THE VILLAGE OF VERNON HILLS, LAKE COUNTY, ILLINOIS;**

**That,** the Village Manager is authorized to enter into agreements with New World Systems for software and services at an amount not to exceed \$95,000, and

**That,** the Village Manager is authorized to purchase the required Microsoft licenses from the low bid supplied by CDWg at a cost not to exceed \$16,000, and

**That,** the Village Manager is authorized to purchase the required VMware licenses from the low bid supplied by B.I.T.S. at a cost not to exceed \$13,000, and

**That,** the Village Manager is authorized to purchase the required hardware from the low bid supplied by B.I.T.S. at a cost not to exceed \$10,000.

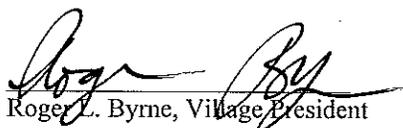
Dated the 15th day of April 2014

Adopted by roll call vote as follows:

AYES: 6 – Koch, Schwartz, Schultz, Hebda, Marquardt, Williams

NAYS: 0 - None

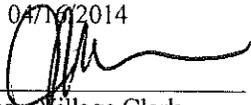
ABSENT AND NOT VOTING: 0 - None

  
Roger L. Byrne, Village President

PASSED: 04/15/2014

APPROVED: 04/15/2014

ATTEST: 04/16/2014

  
John Kalmar, Village Clerk



February 19, 2014

**ADDITIONAL SERVICES AGREEMENT**

Mr. John Kalmar  
Village Manager  
Village of Vernon Hills  
290 Evergreen Drive  
Vernon Hills, IL 60061-1834

Dear Mr. Kalmar:

New World Systems is pleased to provide additional services to upgrade your Aegis Mobile software.

The attached forms (Exhibits AA and B) are to be reviewed and approved by you and/or your authorized representative. They describe the additional services you have requested along with the related fees.

Other than for the purposes of internal review, we ask that you treat our fees as confidential information. This is due to the competitive nature of our business.

The General Terms and Conditions from our original License Agreement are incorporated and continue to apply. Any taxes or fees imposed from the course of this Agreement are the responsibility of the Customer.

We thank you for your continued business with New World Systems. We look forward to working on this project with you.

**ACKNOWLEDGED AND AGREED TO BY:**

**NEW WORLD SYSTEMS® CORPORATION**  
(New World)

By:   
Larry D. Leinweber, President

**VILLAGE OF VERNON HILLS, IL**  
(Customer)

By:  Village Manager  
Authorized Signature Title

By: \_\_\_\_\_  
Authorized Signature Title

Date: 04-22-14

Date: 4/25/14

Each individual signing above represents that (s)he has the requisite authority to execute this Agreement on behalf of the organization for which (s)he represents and that all the necessary formalities have been met.

**PRICING IS VALID THROUGH MARCH 28, 2014.**

**EXHIBIT AA**  
**TOTAL COST SUMMARY AND PAYMENT SCHEDULE**

**I. Total Cost Summary: Implementation Services**

<b><u>DESCRIPTION OF COST</u></b>	<b><u>COST</u></b>
A. IMPLEMENTATION AND THIRD PARTY PRODUCTS AND SERVICES	\$36,700
1. PROJECT MANAGEMENT as further described in Exhibit B	
2. MOBILE UPGRADE SERVICES as further described in Exhibit B	
3. MOBILE FORM(S) ENHANCEMENTS as further described in Exhibit B	
4. SUPPORT SERVICES as further described in Exhibit B	
<b>ONE TIME PROJECT COST:</b>	<b><u>\$36,700</u></b>
B. TRAVEL EXPENSES (Estimate) – billed as incurred	\$9,000

**PRICING ASSUMES CONTRACT EXECUTION BY MARCH 28, 2014.**

**Exhibit AA / COST SUMMARY AND PAYMENT SCHEDULE**

**II. Payments for Implementation Services**

	<u>DESCRIPTION OF PAYMENT</u>	<u>PAYMENT</u>
A.	IMPLEMENTATION AND THIRD PARTY PRODUCTS AND SERVICES	\$36,700
	1. Amount invoiced upon the Effective Date	\$18,350
	2. Amount invoiced 30 days after the Effective Date	18,350
		<b>ONE TIME PAYMENTS:</b>
		<b><u>\$36,700</u></b>
B.	TRAVEL EXPENSES (Estimate) (These expenses are billed as incurred)	\$9,000*
	1. 9 trips are anticipated.	

\*Estimate

**ALL PAYMENTS ARE DUE WITHIN FIFTEEN (15) DAYS FROM RECEIPT OF INVOICE.**

**EXHIBIT B**  
**PROJECT MANAGEMENT, IMPLEMENTATION AND**  
**TRAINING SUPPORT SERVICES**

**1. Project Management Services**

**New World** shall act as Project Manager to assist **Customer's** management in implementing the upgrade to the Mobile Software. This responsibility will include documenting, coordinating and managing the overall Implementation Plan with **Customer's** management and the Customer Liaison. Project Management Services include:

- a) a summary level Implementation Plan;
- b) a detail level Implementation Plan;
- c) revised Implementation Plans (if required);
- d) monthly project status reports; and
- e) project status meetings
  - a project review (kickoff) meeting at **Customer's** location
  - progress status meeting(s) will occur during implementation via telephone conference or at **Customer's** location; and
  - a project close-out meeting at **Customer's** location to conclude the project.
- f) **New World** consultation with other vendors or third parties.

**2. Mobile 10.x Upgrade Services**

Mobile Upgrade includes the following applications:

- a) Messaging and Field Reporting
- b) Mapping and/or Routing
- c) AVL
- d) Driver's License Swipe
- e) Mugshot Download

**3. Mobile Form(s) Enhancements**

The following mobile forms will be upgraded to add Multiples and/or Dynamic Print (no additional form changes included):

- a) Case Report (Entry Only)
- b) Case Supplement (Entry Only)
- c) Incident /Supplement (Entry Only)

**4. Support Services**

Up to 5 days of **New World** support services have been allocated for NCIC Parsing. Excess days requested shall be billed at the Daily Rate. Avoiding or minimizing custom or modified features will aid in keeping the support costs to the amount allocated. **Customer** agrees to reimburse **New World** for support trips canceled by **Customer** less than ten (10) days before the scheduled start date to cover **New World's** out-of-pocket costs and lost revenues.

**Exhibit B / PROJECT MANAGEMENT, IMPLEMENTATION AND TRAINING SUPPORT SERVICES**

**5. Additional Services Available**

Other **New World** services may be required or requested for the following:

- a) additional software training;
- b) tailoring of Licensed Standard Software by **New World** technical staff and/or consultation with **New World** technical staff;
- c) **New World** consultation with other vendors or third parties;
- d) modifying the Licensed Standard Software;
- e) designing and programming Licensed Custom Software; and
- f) maintaining modified Licensed Standard Software and/or custom software.

**Customer** may request these additional services in writing using **New World's** Request For Service (RFS) procedure (or other appropriate procedures mutually agreed upon by **Customer** and **New World** and will be provided at the Hourly Rate).



February 28, 2014

**ADDITIONAL SOFTWARE LICENSE AGREEMENT**

Mr. John Kalmar  
Village Manager  
Village of Vernon Hills  
290 Evergreen Drive  
Vernon Hills, IL 60061-1834

Dear Mr. Kalmar:

New World Systems is pleased to license you additional software per your request.

The attached forms (Exhibit AA and Proposal Summary dated 2/28/2014) are to be reviewed and approved by you and/or your authorized representative. They describe the additional software and services you have requested along with the related fees.

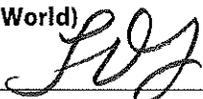
Other than for the purposes of internal review, we ask that you treat our fees as confidential information. This is due to the competitive nature of our business.

The General Terms and Conditions from our original License Agreement are incorporated and continue to apply. Any taxes or fees imposed from the course of this Agreement are the responsibility of the Customer.

We thank you for your continued business with New World Systems. We look forward to working on this project with you.

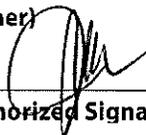
**ACKNOWLEDGED AND AGREED TO BY:**

**NEW WORLD SYSTEMS CORPORATION**  
(New World)

By:   
Larry D. Leinweber, President

Date: 04-22-14

**VERNON HILLS POLICE DEPARTMENT, IL**  
(Customer)

By:  Village Manager  
Authorized Signature Title

By: \_\_\_\_\_  
Authorized Signature Title

Date: 4/25/14

Each individual signing above represents that (s)he has the requisite authority to execute this Agreement on behalf of the organization for which (s)he represents and that all the necessary formalities have been met.

The "Effective Date" of this Agreement is the latter of the two dates in the above signature block.

**PRICING VALID THROUGH MARCH 31, 2014.**

**EXHIBIT AA  
TOTAL COST SUMMARY AND PAYMENT SCHEDULE**

**I. Total Costs Summary: Licensed Standard Software and Implementation Services**

<u>DESCRIPTION OF COST</u>	<u>COST</u>
A. LICENSED STANDARD SOFTWARE as further detailed in the Proposal Summary	\$7,500
B. IMPLEMENTATION AND TRAINING SERVICES as further described in the Proposal Summary	7,000
ONE TIME PROJECT COST:	<u>\$14,500</u>
C. TRAVEL EXPENSES (Estimate)	\$1,500

**II. Payments for Licensed Standard Software and Implementation Services**

<u>DESCRIPTION OF PAYMENT</u>	<u>COST</u>
A. ONE TIME PROJECT PAYMENT:	
1. Amount due upon the Effective Date (100%)	\$14,500
ONE TIME PROJECT PAYMENT:	<u>\$14,500</u>
B. TRAVEL EXPENSES (Estimate)	\$1,500
1. 1 trip is anticipated, to be billed at actual cost for reasonable expenses incurred for airfare, rental car, lodging, tolls, mileage, and daily per diem expenses. All travel costs will be billed weekly for services provided in the previous calendar week.	

<b>III. Standard Software Maintenance Services</b>	<b>\$1,280</b>
Standard Software Maintenance Agreement (SSMA) fees for the software listed on the attached proposal will be added to <b>Customer's</b> current SSMA fees and will commence 90 days after delivery of the software; year one cost to be prorated to run concurrently with <b>Customer's</b> existing SSMA. Subsequent year SSMA fees for the above software will be consistent with the SSMA agreement currently in effect.	

**ALL PAYMENTS ARE DUE WITHIN FIFTEEN (15) DAYS FROM RECEIPT OF INVOICE**

**VERNON HILLS POLICE DEPARTMENT, IL**

**Proposal Summary**

**February 28, 2014**

<b>A. STANDARD APPLICATION SOFTWARE <sup>1,2,3,4</sup></b>		
<b>ITEM</b>	<b>DESCRIPTION</b>	<b>INVESTMENT</b>

**DECISION SUPPORT SOFTWARE <sup>5,6</sup>**

**1. Law Enforcement Management Data Mart (CAD and RMS)**

- Includes 5-6 users 8,000

**NEW WORLD STANDARD SOFTWARE LICENSE FEE \$8,000**

**LESS DEMONSTRATION SITE DISCOUNT (500)**

<b>TOTAL SOFTWARE LICENSE FEE <sup>7,8</sup></b>	<b>\$7,500</b>
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<b>B. IMPLEMENTATION SERVICES <sup>9</sup></b>		
<b>ITEM</b>	<b>DESCRIPTION</b>	<b>INVESTMENT</b>

**IMPLEMENTATION SERVICES**

**1. Decision Support Software Implementation Services: (^CAD, RMS, Fire, CMS) 7,000**

Standard Package

- Installation of standard library components (cubes and dashboards)
- 4 reporting cubes/dashboards for specific agency needs
- Basic training on working with data and reporting cubes
- Requires 1 on-site trip - remaining work will be completed remotely

<b>TOTAL IMPLEMENTATION SERVICES</b>	<b>\$7,000</b>
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<b>TOTAL ONE TIME COST</b>	<b>\$14,500</b>
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<b>C. MAINTENANCE</b>		
<b>ITEM</b>	<b>DESCRIPTION</b>	<b>INVESTMENT</b>

**1. COMBINED STANDARD SOFTWARE MAINTENANCE AGREEMENT (SSMA) (Per Year Cost)**

Annual SSMA to begin at the end of the warranty period; year one cost to be prorated to run concurrently with Customer's existing SSMA. Software.)

90-Day Warranty from Date of Delivery	No Charge
Year 1 SSMA	\$1,280

<b>D. TRAVEL AND LIVING EXPENSES (Estimate)</b>		
<b>ITEM</b>	<b>DESCRIPTION</b>	<b>INVESTMENT</b>

**1. TRAVEL AND LIVING EXPENSES (Estimate)**

Estimated 1 trip at \$1,500 per trip. 1,500

**PRICING VALID THROUGH MARCH 31, 2014.**

## MSP ENDNOTES

- <sup>1</sup> *Personal Computers must meet the minimum hardware requirements for New World Systems' Aegis products. Microsoft Windows 7/8 or later is required for all client machines. Windows 2008/2012 Server and SQL Server 2008/2012 are required for the Application and Database Server(s).*
- <sup>2</sup> *New World Systems' Aegis product requires Microsoft Windows 2008/2012 Server and SQL Server 2008/2012 including required Client Access Licenses (CALs) for applicable Microsoft products. Servers must meet minimum hardware requirements provided by New World Systems.*
- <sup>3</sup> *New World Systems' Aegis product requires Microsoft Excel or Windows Search 4.0 for document searching functionality; Microsoft Word is required on the application server for report formatting.*
- <sup>4</sup> *New World recommends a 100/1000MB (GB) Ethernet network for the local area network. Wide area network requirements vary based on system configuration, New World will provide further consultation for this environment.*
- <sup>5</sup> *Application may require a separate Server.*
- <sup>6</sup> *Configuration and end user training to occur after Customer has been live for 3 months or longer on an application.*
- <sup>7</sup> *Prices assume that all software is licensed.*
- <sup>8</sup> *Licensed Software, and third party software embedded therein, if any, will be delivered in a machine readable form to Customer via an agreed upon network connection. Any taxes or fees imposed are the responsibility of the purchaser and will be remitted when imposed.*
- <sup>9</sup> *Travel and expenses are described in Section IIB of Exhibit AA.*